

Sourcing Critical Equipment for a U.S. Energy Project



Challenge

A **U.S.-based** energy company faced challenges sourcing switchgear cabinets for a **4 MW** project in **Texas**. The available quotes exceeded their budget, with minimum lead times of one year—well beyond the project's **six-month** timeline.

Solution

eINDUSTRIFY's procurement team collaborated closely with the client to understand their project requirements. Leveraging market insights and **expertise**, we identified surplus equipment that matched the technical specifications and facilitated necessary modifications to meet their needs.

Results

Exact Specifications

The client received switchgear cabinets that met all **technical and operational** requirements.

On-Time Delivery

The equipment was delivered within the **six-month** deadline, avoiding costly project delays.

Budget Compliance

eINDUSYTRIFY's strategic sourcing approach enabled an **18% cost savings**, ensuring the project remained under budget.

Highlights

**18% Cost Savings,
Ensuring The Project
Remained Under
Budget**

**Procured Switchgear
Cabinets For A 4 MW
Project**

