

Streamlining Procurement for a Major Power and Energy Solutions Provider



Challenge

A leading power and energy **solutions** provider faced significant inefficiencies from managing over **150** suppliers, resulting in high procurement costs, inconsistent quality, and prolonged timelines.

Solution

eINDUSTRIFY collaborated with the customer to analyze their procurement processes and vendor relationships. By consolidating their purchasing through our **Procurement-as-a-Service (PaaS)** model, we reduced their supplier base by over **60%**, streamlining their operations and increasing vendor reliability.

Results

Cost Savings

The client achieved a **20%** overall cost reduction, including shipment costs, by implementing **eINDUSTRIFY's** strategic procurement plan.

Enhanced Focus

With **eINDUSTRIFY** managing procurement, the customer redirected **15%** of internal resources to focus on core business operations, increasing overall productivity.

Highlights

20% Overall Cost Reduction

Cut Procurement Timelines By 30%

Reduced Supplier Base By Over 60%

Efficiency Improvement

Supplier management complexity was reduced, cutting procurement timelines by **30%** and improving delivery reliability.

Cross-Departmental Savings

Eliminated the need for extensive in-house procurement coordination across departments such as operations, finance, and HR, resulting in significant **cost savings** and optimized resource allocation.